

Autum Newsletter Dated: 20/10/2025

Important Reminder: End of British Summer Time Don't Forget to Set Your Clocks Back!

Clocks Go Back on Sunday, October 26th
This is a friendly reminder that British Summer Time (BST)
officially ends on Sunday, October 26th. At 2:00 AM, clocks
are set back by one hour, giving everyone an extra hour in
their day!

What You Need to Do

On Sunday, October 26th at 2:00 AM, set your clocks back to 1:00 AM.

This change marks the start of Greenwich Mean Time (GMT) and the end of British Summer Time.

Enjoy the extra hour of sleep—or whatever you like to do with the time!

A Note for the Night Owls (and Vampires!)

For those who thrive after dark, especially the vampires among us, this means one more hour of nighttime activities. Enjoy your extra hour of feasting!







Inspired by Confucius: Seeing Beauty Everywhere

Confucius said, "Everything has beauty, but not everyone sees it." At DMH, we believe beauty is everywhere, seen in people, ideas, and experiences. Our mission is to recognise and celebrate this, looking past appearances to appreciate strengths and skills. We encourage everyone to join us in valuing the unique beauty that surrounds us.

Darren Hancock M.D



Acknowledging Our Team's Dedication
As autumn arrives, I want to take this opportunity to acknowledge the dedication and innovation you have demonstrated over the recent months. Thank you for your continued hard work and commitment to our shared goals.

This season, we are launching several initiatives designed to strengthen our position in the market and further enhance the quality of our client services. Your commitment and enthusiasm continue to be essential to our ongoing success, and I am confident that together we will achieve even greater results.

Thank you once again for your valuable contributions. I wish everyone a productive and inspiring autumn season ahead!

Darren

Highlight

Signs of Economic Recovery
The economy is showing encouraging signs of recovery. This positive trend is evident as new tender opportunities are beginning to emerge in the market.
Outlook for 2026
Given the current momentum and the influx of new opportunities, it is anticipated that 2026 will be another successful year for DMH. The company is well positioned to benefit from the ongoing economic improvements and increased business activity.



Understanding the Key Drivers of Client Loyalty

Exceptional Client Service

One of the primary reasons clients continue to return to DMH is the high standard of client service provided. From the initial point of contact through the completion of each project or engagement, DMH prioritizes responsiveness, clear communication, and attention to client needs. Clients appreciate being heard and valued, which fosters trust and long-term relationships.

DMH's reputation for delivering consistent and measurable results plays a significant role in client retention.

Long-Term Relationship Focus

DMH invests in building lasting relationships rather than treating engagements as one-off transactions. The firm's commitment to understanding clients' evolving needs and maintaining open lines of communication helps foster loyalty and repeat business.